

# STUART LEVINE ASSOCIATES LLC

## ***Major Regional Healthcare Company***

*Strategic Business Planning and Implementation/Organizational Effectiveness/Culture Change/Leadership Development/Team Building and Facilitation/Improved Financial Performance/ Transition Management*

### **Mission/Purpose (Objective)**

To help the company redefine its customer and restructure its organization to successfully prepare it for purchase.

### **Business Challenge**

The CEO was struggling to communicate and implement his vision for the company. Leadership was not held accountable or linked strategically.

### **Description of Marketing Offering**

Getting it right with your people  
Getting it right with your senior leadership  
Getting it right for you – Executive Consultation with the CEO

### **Process of Marketing Offering**

<i>Assessment:</i>	Conducted interviews with members of the management team. Conducted an internal organizational assessment and external Assessment.
<i>Planning:</i>	Facilitated the creation of new Vision, Mission and Core Values to drive strategic planning process. Identified Barrier and Strengths, Created Key Drivers.
<i>Implementing and Aligning</i>	Implemented a long-term disciplined planning process by taking the Institutional wisdom and internal knowledge of the company to develop strategies, create processes and build strong teams that work together as a productive, collaborative and unified force to deliver results and sustainable business success based upon the six fundamentals of success.  Prioritized strategies and created tactical plans. Presentation of Strategic Plan to key Stakeholders.
<i>Developing Leadership</i>	Established common language and common practices. Trained company on meeting management best-practices. Created a data-driven, value-based, information sharing, coaching and accountability culture Assisted in the restructuring of the senior leadership team to increased accountability throughout the organization

### **Client Testimonials**

“The fundamentals and rules in *The Six Fundamentals of Success*, created the foundation for the accelerated learning of our senior leadership team and subsequently our entire organization. Embracing the importance of leading through values and making decisions based on data and effective processes helped us to focus on the customer, eliminate communication breakdowns and strengthen our financial performance. Your work helped us to achieve a 30% increase in valuation at time of transaction.” **President and CEO**